

Jesse A. Greenspan

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WORK EXPERIENCE

Director of Supply Chain and Logistics, Partners In Health (PIH), Boston, MA **Oct. 2018-present**

- Develop and implement supply chain and logistics strategy including forecasting methodologies and order execution, procurement budgeting and compliance, sourcing high-quality items while pursuing cost savings, and managing and building partnerships for supply chain and logistics funding and capacity building
- Build new capacity to centralize and support sites' efforts related to biomed and facilities management
- Oversee the design and implementation of software systems used for supply chain management, including OpenBoxes, an open-source supply chain management software system being used in five PIH countries
- Lead PIH's supply chain and logistics technical assistance strategy
- Manage and mentor a team of 11 supply chain and logistics professionals in Boston and provide support to site-based teams and PIH partners.
- Identify, communicate, and strategize to address gaps and risks related to supply chain and logistics.

Associate Director, Supply Chain, Partners In Health (PIH), Boston, MA **March 2018-Sept. 2018**

- Lead supply chain team by setting goals, developing team structure, and supporting staff professional development
- Implement standardized processes and best practices for supply chain management across five country sites to continuously improve efficiency of PIH's global supply chain and ensure PIH facilities are well stocked and equipped
- Provide technical support and training for in-country supply chain personnel
- Responsible for the strategic planning and ongoing support of PIH's supply chain management software systems, including prioritizing new software development, supervising the work of software programmers, deploying software updates, soliciting feedback from stakeholders, and developing proposals for funding opportunities
- Collaborate with Operations, Finance, Development, and Clinical teams to ensure optimal information sharing

Senior Supply Chain Manager, Partners In Health (PIH), Boston, MA **Feb. 2015-Feb. 2018**

- Promoted from Supply Chain Manager
- Oversee PIH's Planning group responsible for forecasting, order execution, reporting, data management, in-kind donation management, and procurement planning, focusing on multiple facilities within five country sites (Haiti, Rwanda, Malawi, Lesotho, Liberia, Sierra Leone) with annual procurement valued at over \$7M
- Manage implementation of Navision enterprise resource planning (ERP) software, including developing process flows and customization proposals, conducting trainings, and managing data transition from legacy software
- Develop and manage multi-million dollar supply chain budget for Haiti program using consumption and clinical data
- Manage continuous improvement of forecasting methodologies and data collection strategies, resulting in establishment of best practices for planning applied at multiple country sites and achievement of >90% fill rate at PIH's flagship site, a 300-bed public tertiary-level teaching hospital in rural Haiti
- Respond to disease outbreaks and natural disasters in Haiti (e.g. cholera outbreaks, Zika virus, Hurricane Matthew)

Procurement Specialist, Partners In Health (PIH), Port-au-Prince, Haiti **Oct. 2012-Dec. 2014**

- Promoted from Haiti Procurement Coordinator
- Developed forecasting methodology and coordinated the placement of replenishment orders with Boston team, including commodities for pharmacy, laboratory, infection control, surgery, oncology, and community health
- Acted as supply chain leader at PIH's new 300-bed flagship teaching hospital in rural Haiti by:
 - Hiring, training, and supervising warehouse management and procurement teams
 - Implementing an open-source inventory management software system to efficiently and accurately serve all of the hospital's wards and outpatient clinics
- Provided training and oversight for use of open-source inventory management software in the central warehouse
- Identified and implemented supply chain improvements, including integrating local purchases into the inventory management workflow, developing staffing plans, and improving the monthly delivery of HIV laboratory supplies

Research Assistant, Johns Hopkins School of Public Health, Baltimore, MD **Oct. 2012-June 2013**

- Conducted qualitative data analysis and was lead author for published manuscript

Research Assistant, JHSPH Center for American Indian Health, HIV Program, Baltimore, MD Oct. 2010-Dec. 2011

- Conducted literature reviews, prepared conference materials, and transcribed interviews

Procurement Program Assistant, Partners In Health (PIH), Boston, MA April 2008-June 2010

- Addressed logistical and purchasing needs of PIH's field staff in Haiti, Rwanda, Lesotho, and Malawi
- Coordinated logistics of in-kind donations valued at more than \$2 million annually
- Created and rolled out new shipment tracking and monitoring systems for each country
- Communicated with field staff to improve systems and protocols and conducted site visits in Haiti
- Assisted in the emergency response to the January 2010 earthquake in Haiti:
 - Managed an increased workload of logistical and purchasing needs and partner and donor relationships
 - Began development of an inventory management software system with PIH's Medical Informatics team

Financial Coordinator, Cambridge Cares About AIDS, Cambridge, MA Oct. 2006-April 2008

- Promoted from Program Assistant
- Developed and implemented improved administrative policies and procedures
- Managed accounts payable and receivable; provided administrative support to directors, staff, Board of Directors
- Supervised temporary staff and volunteers

Assistant Volunteer Coordinator, MedShare International, Atlanta, GA Summer 2005

- Served as summer replacement Volunteer Coordinator of a medical supply recovery NGO
- Planned volunteer activities and instructed, supervised, and aided volunteer groups

EDUCATION

Certificate in Health and Humanitarian Logistics

Georgia Institute of Technology, Stewart School of Industrial & Systems Engineering, Atlanta, GA

Master of Science in Public Health

Johns Hopkins Bloomberg School of Public Health (JHSPH), International Health Department, Baltimore, MD

Honors and Awards: Delta Omega Public Health Honors Society member; John Snow, Inc. Award in International Health; Global Health Established Field Placement Award

Practicum experience:

- Curamericas Global, Ganta, Liberia: Researcher and trainer for USAID child survival project (Summer 2011)
- JHSPH, Morogoro, Tanzania: Research Assistant for maternal and neonatal health program evaluation (Fall 2011)

Bachelor of Arts in Government with Certificate in International Relations

Wesleyan University, Middletown, CT

Awards: 2005 Wesleyan-Dana Summer Experience Grant

Study abroad experience:

- School for International Training, Dschang, Cameroon: Coursework, independent research, NGO visits (Fall 2004)
- Université Stendhal, Grenoble, France: Intensive French language course (Summer 2003)

PUBLICATIONS

Miranda, J., Greenspan, J.A., Hamon, C. (2017). Supply Chain Management In Celi, L. A. G., Fraser, H. S., Nikore, V., Osorio, J. S., & Paik, K. (Ed). *Global health informatics: principles of eHealth and mHealth to improve quality of care* (pp. 429-443). MIT Press.

Chebets, J.J., McMahan, S.A., Greenspan, J.A., Mosha I.H., Callaghan-Kory, J.A., Killewo, J., Baqui, A.H., & Winch, P.J. (2015). "Every method seems to have its problems"- Perspectives on side effects of hormonal contraceptives in Morogoro Region, Tanzania. *BMC women's health*, 15(97).

Greenspan, J.A., McMahan, S.A., Chebet, J.J., Mpunga, M., Urassa, D.P., & Winch, P.J. (2013). Sources of community health worker motivation: a qualitative study in Morogoro Region, Tanzania. *Human resources for health*, 11(1), 52.

PROFESSIONAL DEVELOPMENT

Certifications: Project Management (PMD Pro 1 and 2, Inside NGO), Restorative Justice Facilitation

Language: Proficient in French and Haitian Creole

Information Technology: Microsoft Office suite, Intermediate Excel, ERP implementation