

## Wayan Vota, MBA

### Digital Health Technical Lead

#### SUMMARY OF RELEVANT EXPERIENCE

Wayan Vota is on the forefront of utilizing new and emerging technologies that enable communities to accelerate their social and economic development. He is a leader in using web-based platforms and mobile devices to maximize development opportunities and is exploring the potential of social media, remote sensing, and machine learning to improve lives around the world. Mr. Vota leverages his 20+ years of experience in technology solution assessment and design to sustainably deploy ICT in a variety of global settings, and evaluate technology interventions in health, education, agriculture and civil society strengthening. His strengths lie in strategizing and leading cross-functional teams to bring about fundamental change and improvement in strategy and process. Under his leadership, there was an expansion of iHRIS, which is now being utilized in 27 countries to manage the health workforce, and the development of multiple well-designed and innovative digital health solutions to accelerate learning and halt disease epidemics. A noted facilitator and thought leader, Mr. Vota convenes industry-defining events, such as the annual ICTforAg and MERL Tech conferences, co-founded the Technology Salon series, which is now a global movement in 12 cities around the world, and publishes ICTworks, the blog of record for the ICT4D community.

#### EDUCATION

**Master in Business Administration**, George Washington University  
School of Business, Washington, DC, USA, 2014

**Bachelor of Arts**, Finance, University of Central Florida, USA, 1994

#### INTERNATIONAL EXPERIENCE

China, Philippines, Russia, Tanzania

#### PROFESSIONAL EXPERIENCE

##### **Director, Digital Health, IntraHealth International**

*June 2017 - Present*

*Chapel Hill, NC, USA*

Leads the Digital Health team to develop technology and innovation strategies to improve health worker practices and outcomes across IntraHealth's 31-country global portfolio. Expands the use of iHRIS, IntraHealth's flagship human resources for health software, prototypes new software solutions for disease surveillance, and maintains IntraHealth's leadership in health systems interoperability. Manages a portfolio of supporting activities across IntraHealth's \$110 million in ongoing programs, including ongoing software development on the flagship iHRIS suite. Designs and implements new services, including cloud-based software, big data analytics, decision support tools, and patient tracking applications for frontline health workers.

##### **Senior Mobile Advisor, FHI 360**

*February 2014 – December 2016*

*Washington, DC, USA*

Supported the TechLab team to develop technology and innovation strategies to improve development practices and outcomes across FHI 360's 70-country global portfolio. Built the

overall ICT4D community within the organization and across the international development ecosystem to drive the ethical usage of technology for development. Led the transfer of an evidence-based reproductive health communications program from expensive SMS text messages to Internet.org, a free platform developed by Facebook and zero-rated by mobile operators that expanded usage in Tanzania and Indonesia. Supported primary scientific research on community and government acceptance of unmanned aerial vehicles for humanitarian relief and medical resupply services in Tanzania. Facilitated weeklong internal training sessions for USAID Mission staff on the effective use of technology for development in El Salvador, Ghana, India, Thailand, and Uganda. Conceptualized and implemented the ICTforAg and M&E Tech conferences, attracting over 300 participants each. Publishing ICTworks.org, the blog of record for the ICT4D community, with over 11,000 email subscribers, 20,100 Facebook fans, and 15,800 Twitter followers. Led the dissemination strategy and adoption efforts for the Principles for Digital Development, an effort to create industry-wide guidelines for ethical technology use.

**Co-Founder, Kurante LLC**

*December 2012 – Present*

*Washington, DC, USA*

Implemented a six-city global roadshow to help the American Red Cross and International Federation of Red Cross and Red Crescent define which new and emerging technologies they should pilot with urban communities to increase their disaster resilience. Developed a new technology-based monitoring and evaluation strategy for the W.K. Kellogg Foundation to support over 100 community fellows across the United States. Examined the role of technology in spurring community-based innovation for the Asia-Pacific Network Information Centre across 56 economies throughout Asia and Oceania. Facilitated quarterly deep dives into emergent technologies, such as UAVs, MOOCs, 3D printing, and their relevance to development for the Center for Applied Technologies at IREX. Created Fail Festivals to create learning from failure as a core competency for successful organizations like the World Bank, Gates Foundation, GSMA, and FHI 360.

**Senior Manager, Development Gateway**

*August 2012 – February 2014*

*Washington, DC, USA*

Led the transition from unrestricted grant funding to project-based revenue, including revamping all sales processes, promoting staff to sales roles, identifying new contract opportunities with USAID, World Bank, and multiple UN agencies, and increasing proposal submissions to a monthly average in excess of \$1 million, for an organization with a \$6 million annual budget. Lead the development of the "citizen engagement" strategic focus area, including the application for a \$45 million fund manager role, co-hosting the subject defining conference with the World Bank, and co-founding Feedback Labs, an industry-leading consortium on citizen engagement.

**Senior Director, Inveneo**

*May 2008 – August 2012*

*Washington, DC, USA*

Led Inveneo's USAID relationship, including proposal writing and negotiations with key government contractors to be on winning consortiums for a \$100 million Indefinite Quantity Contract, \$950 million Global Purchase Agreement, and a \$50 million Cooperative Agreement.

Designed, negotiated, and led start-up on Inveneo's role in USAID Tanzania's 21st Century Basic Education Program (TZ21) to install ICT in all 900+ primary schools in two regions of Tanzania to increase educational outcomes with technology. Directed the expansion of the Inveneo Certified ICT Partners program, including securing over \$1.2 million in grant funding from Cisco Systems, to 64 local certified technology partners in 21 countries who are now Inveneo's key market differentiation. Established and still contributing to ICTworks.org, the largest online community of ICT4D practitioners in the world.

**Founder, Technology Salon**

*April 2008 - Present*

*Washington, DC, USA*

Launched and currently organizes the Technology Salon, a monthly in-person discussion that started in Washington, DC and is now replicated across 12 cities on three continents, engaging 8,800 technology experts and international development professionals. Tracked over \$168 million in new business won from conversations and connections created in Salon events, including several high-profile initiatives like USAID's Mobile Solutions group, USAID Grand Challenges, US State Department's response to Rio+20, the Better than Cash Alliance, and the Alliance for Affordable Internet.

**Director, MicroMentor Division, Mercy Corps**

*September 2007 – May 2008*

*Washington, DC, USA*

**Director, GeekCorps Division, International Executive Service Corps**

*August 2004 – September 2007*

*Washington, DC, USA*

**Project Manager, Worldwide Retail Exchange**

*April 2001 – March 2002*

*Washington, DC, USA*

**Project Manager, PricewaterhouseCoopers**

*December 1997 – April 1999*

*Moscow, Russia*

**Nonprofit Development Volunteer, United States Peace Corps**

*June – December 1997*

*Moscow, Russia*

**Accountant, National Council of Nonprofit Associations**

*April 1995 – June 1997*

*Washington, DC*

**SELECT PUBLICATIONS**

Spector, J.M., M.D. Merrill, J. Elen, M. Bishop, and W. Vota, 2014. Handbook of research on educational communications and technology. New York; London: Springer.

Bloome, A., E. Gaible, J.H. Poche, A. Schwartz, W. Vota, 2012. First principles: Designing effective education programs using ICT. Washington, DC: USAID.

Vota, W., 2009. Quick guide to low-cost ICT devices for educational systems in the developing world. Washington, DC: World Bank.